

WIC FILE COPY

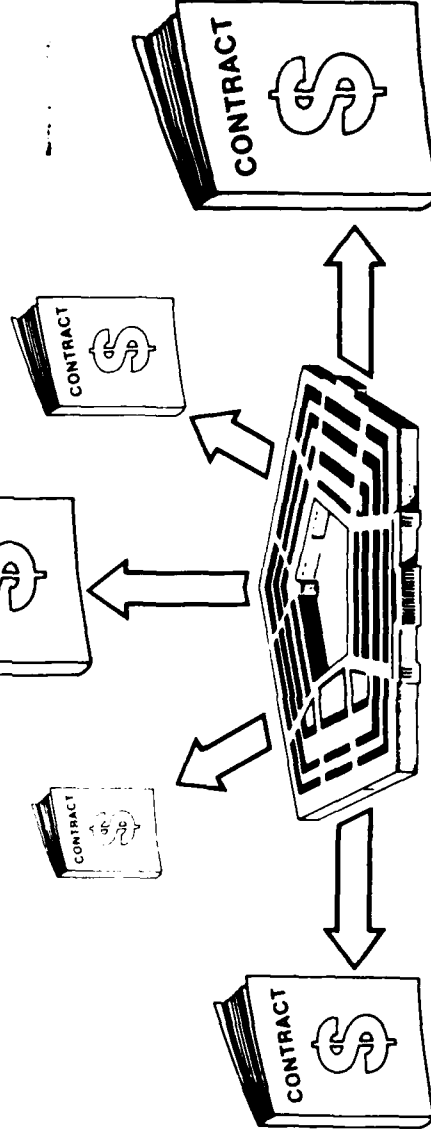
Department of Defense

PRIME CONTRACT AWARDS, SIZE DISTRIBUTION

Fiscal Year 1988

DISTRIBUTION STATEMENT A
Approved for public release
Distribution unlimited

DTIC
-LECTE
S
FEB 17 1989
P



P08
(12)

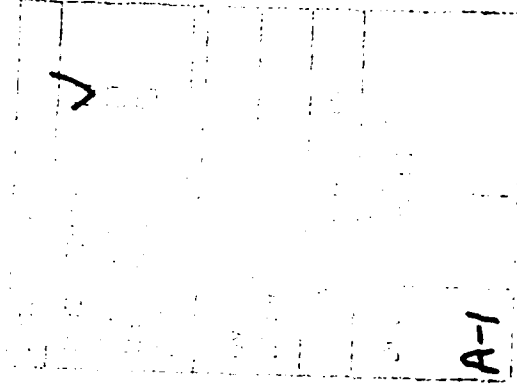
89

2 16 195

PRIME CONTRACT AWARDS SIZE DISTRIBUTION

Fiscal Year 1988

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports



~~Excluded by the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20540~~
DTIC and NTIS identification number for this publication is OIOR/P08 - 88

FOREWORD

Prime Contract Awards, Size Distribution is published annually and provides information on Department of Defense contract awards by size and:

- 1) Defense Component;
- 2) Type of Contract;
- 3) Extent of Competed Procurement;
- 4) Kind of Action;
- 5) Selected Procurement Programs; and
- 6) Labor Standard Statutes.

TABLE OF CONTENTS

Introduction	1
Tables:	
Table 1. Department of Defense Prime Contract Awards by Size and by Defense Component (Distribution): FY 1988	7
Table 2. Department of Defense Prime Contract Awards by Size and by Defense Component (Cumulative): FY 1988	8
Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract: FY 1988	9
Table 4. Department of Defense Prime Contract Awards by Size and by Extent of Competed Procurement: FY 1988	11
Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action: FY 1988	12
Table 6. Department of Defense Prime Contract Awards by Size and by Selected Procurement Programs: FY 1988	14
Table 7. Department of Defense Prime Contract Awards by Size and by Labor Standard Statutes: FY 1988	16

INTRODUCTION

This report provides data on prime contract actions (PCA's) over \$25,000 awarded by the Department of Defense (DoD) in Fiscal Year (FY) 1988. For reporting purposes, contracts have been distributed by dollar value into 11 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including defense component, type of contract involved, extent of competed procurements, kind of contract action taken, selected procurement programs, and labor standard statutes. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,000, \$50,000 to \$99,000) while Tables 2 through 7 present data in cumulative categories (e.g., \$25,000 or more, \$50,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DoD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DoD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1988 would require examining approximately 33,000 transactions. These data can also be used to identify trends in DoD procurement, e.g., to identify which of the various types of contracts was most frequently awarded (in terms of number of contract actions) during FY 1988.

Beginning in FY 1986, Tables 7 and 8 were added to show selected procurement programs and labor standard statute statistics. It should also be noted that in FY 1986, Table 4 had been changed to report the latest methodology for computing the extent of competed data. (VP)

NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Information on the types of contracts or kind of action is not compiled on these purchases. Intragovernmental

actions of \$25,000 or more (those actions placed by DoD with other Federal agencies, except as footnoted in Table 4) are also excluded from this report, as are foreign military sales (FMS) actions (actions placed by DoD in support of foreign governments).

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$25,499 is rounded down to \$25,000, while a transaction of \$25,500 is rounded up to \$26,000. Due to this rounding process, totals may not add up.

HIGHLIGHTS

As indicated above, with the exception of Table 4, data in this report exclude all actions of \$25,000 or less as well as those intragovernmental and FMS actions of more than \$25,000. All DoD prime contract awards (over and under \$25,000) in FY 1988 totaled \$151,353 million. This is a decrease of \$5,155 million or -3.3 percent less than the figure in FY 1987. Also, in FY 1988 awards totaled 14,751,186 actions, which is a decrease of 555,823 actions or -3.6 percent from the FY 1987 figure.

As shown in the following table, this report covers 85.8 percent of the procurement dollars and 1.6 percent of the actions awarded in FY 1988.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<u>TOTAL</u>	<u>14,751,186</u>	<u>100.0</u>	<u>\$151,353</u>	<u>100.0</u>
Included in Report	229,959	1.6	129,872	85.8
Excluded from Report:				
All Actions Less Than \$25,000	14,500,124	98.3	14,304	9.5
Intragovernmental/FMS Actions Over \$25,000	21,103	0.1	7,177	4.7

Totals and/or percentages may not add up due to rounding.

Prime Contract Awards by Awarding Component

Tables 1 and 2 provide data on PCA's by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to awarding component. Contract actions of \$25,000 to \$49,000 accounted for 29.8 percent of the number of actions but only 1.7 percent of the total dollars. Actions of \$1 million or

more represented 79.5 percent of the total dollars but only 8.6 percent of the actions. Actions of \$10 million or more accounted for 53.3 percent of the total dollars but only 0.8 percent of the actions.

Size of Action	Cumulative Percent			
	FY 1988		FY 1987	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$25,000 to \$49,000	29.8	1.7	29.9	1.7
\$1 Million or More	8.6	79.5	8.2	79.6
\$10 Million or More	0.8	53.3	0.8	53.3

As shown in Table 2, actions of \$1 million or more accounted for 77.2 percent of the total Army procurement dollars, as compared with 82.4 percent for the Navy, 82.0 percent for the Air Force, 66.3 percent for the Defense Logistics Agency (DLA), and 61.0 percent for Army Corp of Engineers, Civil Functions.

Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g. firm fixed/fixed price escalation, fixed price incentive, or cost-plus fixed fee) are also used for analyzing DoD procurement patterns. Table 3 provides data on the net value and percent distribution of seven types of contract actions.

As shown in this table, actions of \$1 million or more accounted for 97.4 percent of the dollars awarded on fixed price incentive contracts, 94.5 percent of the cost-plus incentive fee dollars, 89.2 percent of the fixed price redetermination dollars, and from 55.8 to 87.3 percent of the dollars for the remaining types of contracts.

As shown below, firm fixed/fixed price escalation contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus fixed fee contracts represented the second largest category in terms of number of actions, while fixed price incentive contracts accounted for the second largest grouping of contracts according to total net value.

Type of Contract	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL (over \$25,000)	229,959	100.0	\$129,872	100.0
Firm Fixed/Fixed Price Escalation	176,265	76.7	80,641	62.1
Cost-Plus Fixed Fee	24,564	10.7	13,986	10.8
Other Cost Type	17,107	7.4	4,991	3.8
Fixed Price Incentive	5,822	2.5	21,348	16.4
Cost-Plus Award Fee	4,821	2.1	5,430	4.2
Cost-Plus Incentive Fee	1,294	0.6	3,401	2.6
Fixed Price Redetermination	86	*	74	0.1

Totals and/or percentages may not add up due to rounding.

* An asterisk in the percent column represents a figure of less than 0.05 percent.

Prime Contract Awards by Extent of Competed Procurement

Table 4 displays information on the net value and percent distribution of PCA's according to extent of competed procurement.

Competed contract actions accounted for 76.9 percent of the actions and 59.8 percent of the dollars. Not competed actions made up 17.4 percent of the actions and 24.7 percent of the dollars. Follow-on only made up 5.7 percent of the actions, but 15.5 percent of the dollars. (These percentages were all computed based on the Total Except Exclusions column of Table 4.)

Prime Contract Awards by Kind of Action

PCA's are arrayed according to kind of procurement action (initial letter contract, definitive contract superseding letter contract, etc.) in Table 5. As shown in this table, actions of \$1 million or more accounted for 97.3 percent of the dollars awarded for definitive contracts which superseded letter contracts, 96.2 percent of the initial letter contract dollars, and from 51.3 to 89.1 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 65.4 percent of the actions and 47.3 percent of the dollars. Modifications to contracts accounted for 34.6 percent of the actions and 52.7 percent of the dollars. The distribution within these two categories is shown in the table below.

	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL	229,959	100.0	\$129,872	100.0
Actions Other Than Modifications	150,313	65.4	61,468	47.3
Order Under Contract	81,214	35.3	18,052	13.9
Definitive Contract	68,338	29.7	40,082	30.9
Initial Letter Contract	426	0.2	1,679	1.3
Definitive Contract Superseding Letter Contract	335	0.2	1,655	1.3
Modifications	79,646	34.6	68,404	52.7
Funding Action	39,469	17.2	32,533	25.1
Additional Work	24,351	10.6	31,172	24.0
Change Order	13,554	5.9	5,335	4.1
Termination	2,272	1.0	-637	-0.5

Totals and/or percentages may not add up due to rounding.

Prime Contract Awards by Selected Procurement Programs

A procurement program designates a grouping of supplies, construction, or other services. When planned use is known at the time of purchase, a procurement program is assigned on the basis of the use of the supplies or work purchased (e.g. expenditure for maintenance tools peculiar to an aircraft would be included in the procurement program for aircraft, while general purpose production equipment would be grouped in the miscellaneous supplies procurement program). In Table 6, nine selected procurement programs have been developed for displaying information for management use.

Prime Contract Awards by Labor Standard Statutes

Table 7 deals with certain labor standard statutes applicable to DoD contract awards. Actions of \$1 million or more accounted for 87.6 percent of the dollars subject to the Walsh-Healey Act, Manufacturer, 67.5 percent of the Davis-Bacon Act dollars, 59.0 percent of the Service Contract Act dollars, and 57.3 percent of the Walsh-Healey Act, Regular Dealer dollars.

As shown below, 82.9 percent of the total dollars are subject to some form of labor standard statute.

	Actions			Net Value	
	Number	Percent	Millions	Percent	
TOTAL	229,959	100.0	\$129,872	100.0	
Subject to labor standard statutes	157,500	68.5	107,693	82.9	
Walsh-Healey Act, Manufacturer	98,327	42.8	88,949	68.5	
Service Contract Act	25,197	11.0	7,426	5.7	
Davis-Bacon Act	17,606	7.7	7,352	5.7	
Walsh-Healey Act, Regular Dealer	16,369	7.1	3,966	3.1	
Not subject to the above	72,460	31.5	22,179	17.1	

Totals and/or percentages may not add up due to rounding.

TABLE 1
Department of Defense Prime Contract Awards by Size and by
Defense Component (Distribution): FY 1988

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL ¹		ARMY		NAVY		AIR FORCE		DLA ²		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
TOTAL	229,959	\$129,872	56,753	\$27,636	74,374	\$49,297	56,053	\$39,703	29,808	\$ 8,970	5,421	\$ 1,866
25,000 - 49,000	68,499	2,167	15,589	488	22,854	719	14,170	415	11,632	402	1,604	53
50,000 - 99,000	60,603	3,841	13,468	852	20,818	1,320	13,590	801	9,372	643	1,435	93
100,000 - 199,000	37,485	4,631	8,531	1,063	12,568	1,559	9,993	1,169	4,328	578	781	95
200,000 - 299,000	15,957	3,450	3,686	778	5,132	1,123	4,686	977	1,573	373	410	89
300,000 - 499,000	14,830	5,007	3,775	1,234	4,501	1,567	4,550	1,468	1,205	453	397	140
500,000 - 999,000	13,071	7,880	3,640	1,893	3,805	2,396	3,965	2,304	874	573	405	257
1,000,000 - 1,999,000	8,415	8,387	3,409	2,230	1,980	2,473	2,223	2,664	369	477	200	244
2,000,000 - 2,999,000	4,200	6,088	2,207	1,731	828	1,855	853	1,777	152	353	86	204
3,000,000 - 4,999,000	2,931	7,729	1,279	2,144	673	2,300	769	2,513	106	390	44	164
5,000,000 - 9,999,000	2,200	11,630	776	3,011	606	3,807	628	3,539	99	699	44	269
\$10,000,000 or more	1,768	69,262	393	12,211	609	30,179	626	22,077	98	4,028	15	258
Average Size (Dollars)		\$564,762		\$486,952		\$662,826		\$708,312		\$300,926		\$344,217
PERCENT DISTRIBUTION												
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
25,000 - 49,000	29.8	1.7	27.5	1.8	30.7	1.5	25.3	1.0	39.0	4.5	29.6	2.8
50,000 - 99,000	26.4	3.0	23.7	3.1	28.0	2.7	24.2	2.0	31.4	7.2	26.5	5.0
100,000 - 199,000	16.3	3.6	15.0	3.8	16.9	3.2	17.8	2.9	14.5	6.4	14.4	5.1
200,000 - 299,000	6.9	2.7	6.5	2.8	6.9	2.3	8.4	2.5	5.3	4.2	7.6	4.8
300,000 - 499,000	6.4	3.9	6.7	4.5	6.1	3.2	8.1	3.7	4.0	5.1	7.3	7.5
500,000 - 999,000	5.7	5.9	6.4	6.8	5.1	4.9	7.1	5.8	2.9	6.4	7.5	13.8
1,000,000 - 1,999,000	3.7	6.5	6.0	8.1	2.7	5.0	4.0	6.7	1.2	5.3	3.7	13.1
2,000,000 - 2,999,000	1.8	4.7	3.9	6.3	1.1	3.8	1.5	4.5	0.5	3.9	1.6	10.9
3,000,000 - 4,999,000	1.3	6.0	2.3	7.8	0.9	4.7	1.4	6.3	0.4	4.3	0.8	8.8
5,000,000 - 9,999,000	1.0	9.0	1.4	10.9	0.8	7.7	1.1	8.9	0.3	7.8	0.8	14.4
\$10,000,000 or more	0.8	53.3	0.7	44.2	0.8	61.2	1.1	55.6	0.3	44.9	0.3	13.8

¹ Includes Other Defense Agency awards not included elsewhere in this table.
² Defense Logistics Agency.

TABLE 2

**Department of Defense Prime Contract Awards by Size and by
Defense Component (Cumulative): FY 1988**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL ¹		ARMY		NAVY		AIR FORCE		DLA ²		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,768	\$ 69,262	393	\$12,211	609	\$30,179	626	\$22,077	98	\$ 4,028	15	\$ 258
5,000,000 or more	3,968	80,891	1,169	15,222	1,215	33,986	1,254	25,616	197	4,727	59	527
3,000,000 or more	6,899	88,620	2,448	17,366	1,888	36,286	2,023	28,129	303	5,117	103	692
2,000,000 or more	11,099	94,709	4,655	19,097	2,716	38,140	2,876	29,906	455	5,471	189	895
1,000,000 or more	19,514	103,096	8,064	21,327	4,696	40,613	5,099	32,570	824	5,948	389	1,139
500,000 or more	32,585	110,776	11,704	23,221	8,501	43,009	9,064	34,873	1,698	6,521	794	1,396
300,000 or more	47,415	115,783	15,479	24,454	13,002	44,577	13,614	36,342	2,903	6,974	1,191	1,536
200,000 or more	63,372	119,233	19,165	25,232	18,134	45,699	18,300	37,318	4,476	7,348	1,601	1,625
100,000 or more	100,857	123,864	27,696	26,296	30,702	47,259	28,293	38,488	8,804	7,926	2,382	1,720
50,000 or more	161,460	127,705	41,164	27,148	51,520	48,578	41,883	39,289	18,176	8,568	3,817	1,813
25,000 or more	229,959	129,872	56,753	27,636	74,374	49,297	56,053	39,703	29,808	8,970	5,421	1,866
CUMULATIVE PERCENT												
\$10,000,000 or more	0.8	53.3	0.7	44.2	0.8	61.2	1.1	55.6	0.3	44.9	0.3	13.8
5,000,000 or more	1.7	62.3	2.1	55.1	1.6	68.9	2.2	64.5	0.7	52.7	1.1	28.2
3,000,000 or more	3.0	68.2	4.3	62.8	2.5	73.6	3.6	70.8	1.0	57.0	1.9	37.1
2,000,000 or more	4.8	72.9	8.2	69.1	3.7	77.4	5.1	75.3	1.5	61.0	3.5	48.0
1,000,000 or more	8.5	79.4	14.2	77.2	6.3	82.4	9.1	82.0	2.8	66.3	7.2	61.0
500,000 or more	14.2	85.3	20.6	84.0	11.4	87.2	16.2	87.8	5.7	72.7	14.6	74.8
300,000 or more	20.6	89.2	27.3	88.5	17.5	90.4	24.3	91.5	9.7	77.7	22.0	82.3
200,000 or more	27.6	91.8	33.8	91.3	24.4	92.7	32.6	94.0	15.0	81.9	29.5	87.1
100,000 or more	43.9	95.4	48.8	95.2	41.3	95.9	50.5	96.9	29.5	88.4	43.9	92.2
50,000 or more	70.2	98.3	72.5	98.2	69.3	98.5	74.7	99.0	61.0	95.5	70.4	97.2
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

NOTE: Refer to TABLE 1 for footnotes.

TABLE 3

**Department of Defense Prime Contract Awards by Size and by
Type of Contract: FY 1988**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/FIXED PRICE ESCALATION		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,768	\$ 69,262	1,087	\$ 39,238	2	\$ 43	303	\$ 18,525
5,000,000 or more	3,968	80,891	2,603	46,996	4	56	519	19,537
3,000,000 or more	6,899	88,620	4,745	52,124	5	60	702	20,048
2,000,000 or more	11,099	94,709	7,887	56,012	6	62	907	20,403
1,000,000 or more	19,514	103,096	13,841	61,441	9	66	1,346	20,788
500,000 or more	32,585	110,776	22,596	66,568	16	70	1,962	21,028
300,000 or more	47,415	115,783	32,663	69,995	24	71	2,517	21,153
200,000 or more	63,372	119,233	43,679	72,403	33	73	3,007	21,227
100,000 or more	100,857	123,864	70,581	75,757	48	73	3,920	21,296
50,000 or more	161,460	127,705	118,092	78,788	71	74	4,880	21,331
25,000 or more	229,959	129,872	176,265	80,641	86	74	5,822	21,348
Average Size (Dollars)		\$564,762		\$457,499		\$860,465		\$3,666,781
CUMULATIVE PERCENT								
\$10,000,000 or more	0.8	53.3	0.6	48.7	2.3	58.1	5.2	86.8
5,000,000 or more	1.7	62.3	1.5	58.3	4.7	75.7	8.9	91.5
3,000,000 or more	3.0	68.2	2.7	64.6	5.8	81.1	12.1	93.9
2,000,000 or more	4.8	72.9	4.5	69.5	7.0	83.8	15.6	95.6
1,000,000 or more	8.5	79.4	7.9	76.2	10.5	89.2	23.1	97.4
500,000 or more	14.2	85.3	12.8	82.5	18.6	94.6	33.7	98.5
300,000 or more	20.6	89.2	18.5	86.8	27.9	95.9	43.2	99.1
200,000 or more	27.6	91.8	24.8	89.8	38.4	98.6	51.6	99.4
100,000 or more	43.9	95.4	40.0	93.9	55.8	98.6	67.3	99.8
50,000 or more	70.2	98.3	67.0	97.7	82.6	100.0	83.8	99.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

* An asterisk in this table represents a negative percentage.

TABLE 3 (concluded)
Department of Defense Prime Contract Awards by Size and by
Type of Contract: FY 1988

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	175	\$ 5,448	101	\$ 2,476	56	\$ 2,162	44	\$ 1,370
5,000,000 or more	393	6,828	223	3,204	139	2,642	87	1,629
3,000,000 or more	661	7,765	402	3,805	204	2,874	180	1,944
2,000,000 or more	1,070	8,663	610	4,254	285	3,029	334	2,286
1,000,000 or more	2,159	10,063	986	4,739	435	3,213	738	2,786
500,000 or more	4,210	11,376	1,511	5,053	610	3,311	1,680	3,370
300,000 or more	6,597	12,230	1,934	5,188	744	3,353	2,936	3,793
200,000 or more	9,151	12,797	2,332	5,266	844	3,372	4,326	4,095
100,000 or more	14,317	13,460	3,094	5,356	1,003	3,391	7,894	4,530
50,000 or more	20,199	13,843	3,906	5,404	1,162	3,399	13,150	4,866
25,000 or more	24,564	13,986	4,821	5,430	1,294	3,401	17,107	4,991
Average Size (Dollars)		\$569,370		\$1,126,322		\$2,628,284		\$291,752
CUMULATIVE PERCENT								
\$10,000,000 or more	0.7	39.0	2.1	45.6	4.3	63.6	0.3	27.4
5,000,000 or more	1.6	48.8	4.6	59.0	10.7	77.7	0.5	32.6
3,000,000 or more	2.7	55.5	8.3	70.1	15.8	84.5	1.1	39.0
2,000,000 or more	4.4	61.9	12.7	78.3	22.0	89.1	2.0	45.8
1,000,000 or more	8.8	72.0	20.5	87.3	33.6	94.5	4.3	55.8
500,000 or more	17.1	81.3	31.3	93.1	47.1	97.4	9.8	67.5
300,000 or more	26.9	87.4	40.1	95.5	57.5	98.6	17.2	76.0
200,000 or more	37.3	91.5	48.4	97.0	65.2	99.1	25.3	82.0
100,000 or more	58.3	96.2	64.2	98.6	77.5	99.7	46.1	90.8
50,000 or more	82.2	99.0	81.0	99.5	89.8	99.9	76.9	97.5
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 4
Department of Defense Prime Contract Awards by Size and by
Extent of Competed Procurement: FY 1988

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		EXCLUSIONS ¹		TOTAL EXCEPT EXCLUSIONS		COMPETED ²		FOLLOW ON		NOT COMPETED	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,768	\$ 69,262	107	\$ 4,010	1,661	\$65,252	900	\$34,249	317	\$14,139	444	\$16,864
5,000,000 or more	3,968	80,891	513	4,682	3,455	76,209	1,901	40,695	608	15,541	946	19,973
3,000,000 or more	6,901	88,628	1,306	5,094	5,595	83,534	3,157	45,256	873	16,192	1,565	22,086
2,000,000 or more	11,104	94,719	2,867	5,653	8,237	89,066	4,687	48,750	1,171	16,692	2,379	23,624
1,000,000 or more	19,540	103,132	4,974	6,476	14,566	96,656	8,549	53,716	1,855	17,357	4,162	25,583
500,000 or more	32,719	110,886	6,932	7,455	25,787	103,431	15,942	58,454	2,965	17,886	6,880	27,091
300,000 or more	47,783	115,976	8,976	8,152	38,807	107,824	25,155	61,710	4,088	18,186	9,564	27,928
200,000 or more	64,310	119,564	11,223	8,657	53,087	110,908	35,857	64,108	5,029	18,346	12,201	28,454
100,000 or more	103,342	124,405	16,284	9,323	87,058	115,082	62,561	67,527	6,989	18,520	17,508	29,035
50,000 or more	167,708	128,499	23,534	9,810	144,174	118,689	107,647	70,448	9,653	18,645	26,874	29,586
25,000 or more	243,471	130,916	31,775	10,086	211,696	120,830	162,864	72,245	12,093	18,700	36,739	29,884
Average Size (Dollars)		\$537,707		\$317,419		\$570,771		\$443,591		\$1,546,349		\$813,414
CUMULATIVE PERCENT												
\$10,000,000 or more	0.7	52.9	0.3	39.8	0.8	54.0	0.6	47.4	2.6	75.6	1.2	56.4
5,000,000 or more	1.6	61.8	1.6	46.4	1.6	63.1	1.2	56.3	5.0	83.1	2.6	66.8
3,000,000 or more	2.8	67.7	4.1	50.5	2.6	69.1	1.9	62.6	7.2	86.6	4.3	73.9
2,000,000 or more	4.6	72.4	9.0	56.0	3.9	73.7	2.9	67.5	9.7	89.3	6.5	79.1
1,000,000 or more	8.0	78.8	15.7	64.2	6.9	80.0	5.2	74.4	15.3	92.8	11.3	85.6
500,000 or more	13.4	84.7	21.8	73.9	12.2	85.6	9.8	80.9	24.5	95.6	18.7	90.7
300,000 or more	19.6	88.6	28.2	80.8	18.3	89.2	15.4	85.4	33.8	97.3	26.0	93.5
200,000 or more	26.4	91.3	35.3	85.8	25.1	91.8	22.0	88.7	41.6	98.1	33.2	95.2
100,000 or more	42.4	95.0	51.2	92.4	41.1	95.2	38.4	93.5	57.8	99.0	47.7	97.2
50,000 or more	68.9	98.2	74.1	97.3	68.1	98.2	66.1	97.5	79.8	99.7	73.1	99.0
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

¹ Includes awards for educational/nonprofit institutions, utilities, the 8A Program, and brand name items for commissary resale.

² Includes post-CICA GSA schedule awards.

TABLE 5

**Department of Defense Prime Contract Awards by Size and by
Kind of Action: FY 1988**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTR SUPERSEDING LETTER CONTRACT		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,768	\$ 69,262	40	\$ 1,190	29	\$ 1,337	490	\$ 21,780	130	\$ 2,441
5,000,000 or more	3,968	80,891	65	1,376	49	1,489	991	25,305	704	4,346
3,000,000 or more	6,899	88,620	94	1,491	62	1,541	1,571	27,540	1,829	5,962
2,000,000 or more	11,099	94,709	114	1,539	77	1,579	2,342	29,174	3,695	7,271
1,000,000 or more	19,514	103,096	166	1,615	99	1,611	4,113	31,479	6,683	9,260
500,000 or more	32,585	110,776	209	1,646	137	1,626	7,422	33,736	10,347	11,373
300,000 or more	47,415	115,783	246	1,660	179	1,641	11,467	35,291	14,644	12,874
200,000 or more	63,372	119,233	278	1,668	206	1,646	15,832	36,356	19,709	14,030
100,000 or more	100,857	123,864	312	1,673	251	1,652	26,842	37,904	32,142	15,662
50,000 or more	161,460	127,705	369	1,677	295	1,654	46,591	39,296	53,926	17,130
25,000 or more	229,959	129,872	426	1,679	335	1,655	68,338	40,082	81,214	18,052
Average Size (Dollars)		\$564,762		\$3,941,315		\$4,940,299		\$586,526		\$222,277
CUMULATIVE PERCENT										
\$10,000,000 or more	0.8	53.3	9.4	70.9	8.7	80.8	0.7	54.3	0.2	13.5
5,000,000 or more	1.7	62.3	15.3	82.0	14.6	90.0	1.5	63.1	0.9	24.1
3,000,000 or more	3.0	68.2	22.1	88.8	18.5	93.1	2.3	68.7	2.3	33.0
2,000,000 or more	4.8	72.9	26.8	91.7	23.0	95.4	3.4	72.8	4.5	40.3
1,000,000 or more	8.5	79.4	39.0	96.2	29.6	97.3	6.0	78.5	8.2	51.3
500,000 or more	14.2	85.3	49.1	98.0	40.9	98.2	10.9	84.2	12.7	63.0
300,000 or more	20.6	89.2	57.7	98.9	53.4	99.2	16.8	88.0	18.0	71.3
200,000 or more	27.6	91.8	65.3	99.3	61.5	99.5	23.2	90.7	24.3	77.7
100,000 or more	43.9	95.4	73.2	99.6	74.9	99.8	39.3	94.6	39.6	86.8
50,000 or more	70.2	98.3	86.6	99.9	88.1	99.9	68.2	98.0	66.4	94.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 5 (concluded)
Department of Defense Prime Contract Awards by Size and by
Kind of Action: FY 1988

(AMOUNTS IN MILLIONS)

SIZE(IN DOLLARS)	MODIFICATIONS									
	SUB-TOTAL		ADDITIONAL WORK		FUNDING ACTION		CHANGE ORDER		TERMINATION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,079	\$ 42,514	353	\$ 21,933	628	\$ 18,797	91	\$ 1,940	7	\$ 156-
5,000,000 or more	2,159	48,375	689	24,175	1,227	21,717	224	2,709	19	226-
3,000,000 or more	3,343	52,086	1,023	25,427	1,932	23,804	353	3,133	35	279-
2,000,000 or more	4,871	55,146	1,451	26,453	2,842	25,495	529	3,500	49	303-
1,000,000 or more	8,453	59,131	2,443	27,780	4,966	27,716	944	4,010	100	374-
500,000 or more	14,470	62,395	4,135	28,924	8,530	29,546	1,597	4,378	208	453-
300,000 or more	20,879	64,316	5,978	29,612	12,158	30,564	2,440	4,625	303	485-
200,000 or more	27,347	65,534	7,762	30,023	15,884	31,240	3,258	4,789	443	518-
100,000 or more	41,310	66,974	11,713	30,543	23,539	31,994	5,231	5,005	827	568-
50,000 or more	60,279	67,948	17,934	30,961	32,291	32,398	8,623	5,197	1,431	608-
25,000 or more	79,646	68,404	24,351	31,172	39,469	32,533	13,554	5,335	2,272	637-
Average Size (Dollars)		\$858,850		\$1,280,112		\$824,267		\$393,611		\$280,370-
CUMULATIVE PERCENT										
\$10,000,000 or more	1.4	62.2	1.4	70.4	1.6	57.8	0.7	36.4	0.3	24.5
5,000,000 or more	2.7	70.7	2.8	77.6	3.1	66.8	1.7	50.8	0.8	35.5
3,000,000 or more	4.2	76.1	4.2	81.6	4.9	73.2	2.6	58.7	1.5	43.8
2,000,000 or more	6.1	80.6	6.0	84.9	7.2	78.4	3.9	65.6	2.2	47.6
1,000,000 or more	10.6	86.4	10.0	89.1	12.6	85.2	7.0	75.2	4.4	58.7
500,000 or more	18.2	91.2	17.0	92.8	21.6	90.8	11.8	82.1	9.2	71.1
300,000 or more	26.2	94.0	24.5	95.0	30.8	93.9	18.0	86.7	13.3	76.1
200,000 or more	34.3	95.8	31.9	96.3	40.2	96.0	24.0	89.8	19.5	81.3
100,000 or more	51.9	97.9	48.1	98.0	59.6	98.3	38.6	93.8	36.4	89.2
50,000 or more	75.7	99.3	73.6	99.3	81.8	99.6	63.6	97.4	63.0	95.4
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 6

**Department of Defense Prime Contract Awards by Size and by
Selected Procurement Programs: FY 1988**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		AIRCRAFT		MISSILE AND SPACE SYSTEMS		SHIPS		ELECTRONICS AND COMMUNICATION EQUIPMENT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,768	\$ 69,262	372	\$ 17,419	356	\$ 15,171	126	\$ 10,548	260	\$ 8,068
5,000,000 or more	3,968	80,891	762	19,471	636	16,879	224	11,128	580	10,023
3,000,000 or more	6,899	88,620	1,168	20,669	929	17,886	339	11,531	1,000	11,475
2,000,000 or more	11,099	94,709	1,610	21,490	1,250	18,563	487	11,853	1,545	12,720
1,000,000 or more	19,514	103,096	2,692	22,607	1,931	19,376	842	12,292	2,835	14,340
500,000 or more	32,585	110,776	4,603	23,545	2,929	19,933	1,421	12,663	5,003	15,736
300,000 or more	47,415	115,783	6,726	24,144	3,911	20,252	2,087	12,897	7,398	16,556
200,000 or more	63,372	119,233	8,777	24,520	4,822	20,435	2,901	13,071	9,805	17,086
100,000 or more	100,857	123,864	13,039	24,959	6,463	20,617	5,027	13,328	15,182	17,745
50,000 or more	161,460	127,705	20,566	25,393	8,558	20,733	9,419	13,609	23,312	18,250
25,000 or more	229,959	129,872	28,418	25,616	10,231	20,778	14,662	13,776	31,840	18,510
Average Size (Dollars)		\$564,762		\$901,401		\$2,030,887		\$939,572		\$581,344
CUMULATIVE PERCENT										
\$10,000,000 or more	0.8	53.3	1.3	68.0	3.5	73.0	0.9	76.6	0.8	43.6
5,000,000 or more	1.7	62.3	2.7	76.0	6.2	81.2	1.5	80.8	1.8	54.1
3,000,000 or more	3.0	68.2	4.1	80.7	9.1	86.1	2.3	83.7	3.1	62.0
2,000,000 or more	4.8	72.9	5.7	83.9	12.2	89.3	3.3	86.0	4.9	68.7
1,000,000 or more	8.5	79.4	9.5	88.3	18.9	93.3	5.7	89.2	8.9	77.5
500,000 or more	14.2	85.3	16.2	91.9	28.6	95.9	9.7	91.9	15.7	85.0
300,000 or more	20.6	89.2	23.7	94.3	38.2	97.5	14.2	93.6	23.2	89.4
200,000 or more	27.6	91.8	30.9	95.7	47.1	98.3	19.8	94.9	30.8	92.3
100,000 or more	43.9	95.4	45.9	97.4	63.2	99.2	34.3	96.7	47.7	95.9
50,000 or more	70.2	98.3	72.4	99.1	83.6	99.8	64.2	98.8	73.2	98.6
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 6 (concluded)
Department of Defense Prime Contract Awards by Size and by
Selected Procurement Programs: FY 1988

(AMOUNTS IN MILLIONS)

SIZE(IN DOLLARS)	OTHER MAJOR HARD GOODS		SERVICES		PETROLEUM		MISCELLANEOUS SUPPLIES		CONSTRUCTION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	170	\$ 5,913	175	\$ 3,944	73	\$ 3,681	131	\$ 2,392	105	\$ 2,127
5,000,000 or more	366	7,116	431	5,256	106	3,925	566	3,698	297	3,395
3,000,000 or more	571	7,776	1,189	6,292	133	4,022	1,010	4,588	560	4,381
2,000,000 or more	799	8,250	2,346	7,351	166	4,091	2,039	5,301	857	5,090
1,000,000 or more	1,284	8,847	4,326	9,031	236	4,178	3,781	6,383	1,587	6,042
500,000 or more	2,077	9,318	7,545	10,897	350	4,241	5,612	7,432	3,045	7,010
300,000 or more	2,856	9,566	11,427	12,248	463	4,280	7,655	8,172	4,892	7,668
200,000 or more	3,614	9,718	15,832	13,234	590	4,308	10,222	8,758	6,809	8,103
100,000 or more	5,220	9,904	26,545	14,591	806	4,331	16,908	9,641	11,667	8,749
50,000 or more	7,685	10,053	43,200	15,668	1,071	4,348	29,083	10,454	18,566	9,198
25,000 or more	9,938	10,116	61,616	16,261	1,344	4,356	44,718	10,983	27,192	9,475
Average Size (Dollars)		\$1,017,911		\$263,909		\$3,241,071		\$245,606		\$348,448
CUMULATIVE PERCENT										
\$10,000,000 or more	1.7	58.5	0.3	24.3	5.4	84.5	0.3	21.8	0.4	22.4
5,000,000 or more	3.7	70.3	0.7	32.3	7.9	90.1	1.3	33.7	1.1	35.8
3,000,000 or more	5.7	76.9	1.9	38.7	9.9	92.3	2.3	41.8	2.1	46.2
2,000,000 or more	8.0	81.6	3.8	45.2	12.4	93.9	4.6	48.3	3.2	53.7
1,000,000 or more	12.9	87.5	7.0	55.5	17.6	95.9	8.5	58.1	5.8	63.8
500,000 or more	20.9	92.1	12.2	67.0	26.0	97.4	12.5	67.7	1.2	74.0
300,000 or more	28.7	94.6	18.5	75.3	34.4	98.3	17.1	74.4	18.0	80.9
200,000 or more	36.4	96.1	25.7	81.4	43.9	98.9	22.9	79.7	25.0	85.5
100,000 or more	52.5	97.9	43.1	89.7	60.0	99.4	37.8	87.8	42.9	92.3
50,000 or more	77.3	99.4	70.1	96.4	79.7	99.8	65.0	95.2	68.3	97.1
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 7

**Department of Defense Prime Contract Awards by Size and by
Labor Standard Statutes: FY 1988**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		WALSH-HEALEY ACT MANUFACTURER		WALSH-HEALEY ACT REGULAR DEALER		SERVICE CONTRACT ACT		DAVIS-BACON ACT		NOT SUBJECT TO PRIOR ACTS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,768	\$ 69,262	1,310	\$ 58,147	51	\$ 958	72	\$ 1,549	89	\$ 1,841	246	\$ 6,766
5,000,000 or more	3,968	80,891	2,817	65,548	111	1,345	200	2,388	241	2,848	599	8,762
3,000,000 or more	6,899	88,620	4,415	70,129	197	1,658	361	2,946	461	3,672	1,465	10,215
2,000,000 or more	11,099	94,709	6,765	73,595	305	1,890	597	3,489	690	4,220	2,742	11,515
1,000,000 or more	19,514	103,096	11,348	77,902	600	2,273	1,297	4,381	1,259	4,965	5,010	13,576
500,000 or more	32,585	110,776	17,585	81,376	1,224	2,676	2,684	5,241	2,332	5,683	8,780	15,801
300,000 or more	47,415	115,783	24,089	83,459	1,941	2,930	4,322	5,828	3,643	6,154	13,420	17,412
200,000 or more	63,372	119,233	30,808	84,836	2,848	3,139	6,072	6,212	4,995	6,466	18,649	18,580
100,000 or more	100,857	123,864	45,724	86,569	5,245	3,447	10,272	6,741	8,310	6,912	31,306	20,195
50,000 or more	161,460	127,705	70,994	88,121	9,988	3,759	16,993	7,165	12,524	7,188	50,961	21,472
25,000 or more	229,959	129,872	98,327	88,949	16,369	3,966	25,197	7,426	17,606	7,352	72,460	22,179
Average Size (Dollars)		\$564,762		\$904,624		\$242,287		\$294,718		\$417,585		\$306,086
CUMULATIVE PERCENT												
\$10,000,000 or more	0.8	53.3	1.3	65.4	0.3	24.2	0.3	20.9	0.5	25.0	0.3	30.5
5,000,000 or more	1.7	62.3	2.9	73.7	0.7	33.9	0.8	32.2	1.4	38.7	0.8	39.5
3,000,000 or more	3.0	68.2	4.5	78.8	1.2	41.8	1.4	39.7	2.6	49.9	2.0	46.1
2,000,000 or more	4.8	72.9	6.9	82.7	1.9	47.7	2.4	47.0	3.9	57.4	3.8	51.9
1,000,000 or more	8.5	79.4	11.5	87.6	3.7	57.3	5.1	59.0	7.2	67.5	6.9	61.2
500,000 or more	14.2	85.3	17.9	91.5	7.5	67.5	10.6	70.6	13.2	77.3	12.1	71.2
300,000 or more	20.6	89.2	24.5	93.8	11.9	73.9	17.2	78.5	20.7	83.7	18.5	78.5
200,000 or more	27.6	91.8	31.3	95.4	17.4	79.1	24.1	83.7	28.4	87.9	25.7	83.8
100,000 or more	43.9	95.4	46.5	97.3	32.0	86.9	40.8	90.8	47.2	94.0	43.2	91.1
50,000 or more	70.2	98.3	72.2	99.1	61.0	94.8	67.4	96.5	71.1	97.8	70.3	96.8
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0